

# Enhanced Onboarding Capabilities Support Quicker Trading Cycles for Increased Cash Flows

The relationship between operators and their various suppliers is continually evolving. As operators adopt new technologies and streamline the cash flow process, they are increasingly mandating that suppliers be able to conform to standards passed down from an internal standards committee, a third-party e-commerce portal or an organization like PIDX international.

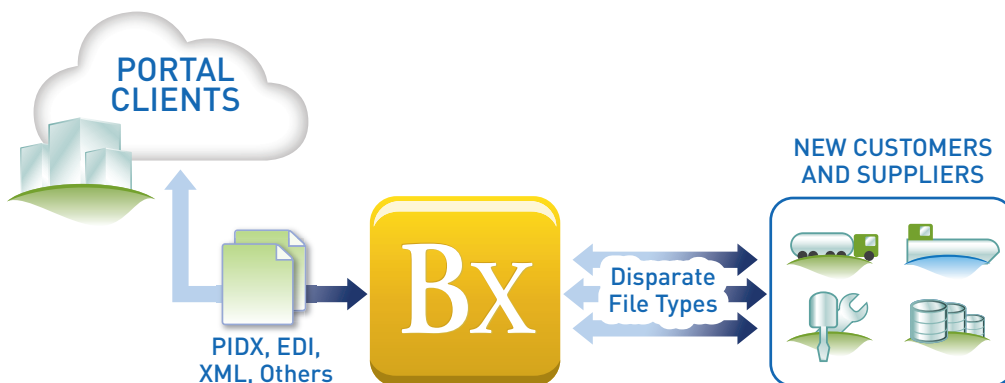
These standards are often enforced in business transactions between two entities.

Invoices, Purchase Orders, Field Tickets and many other documents must arrive in a format that each back office can easily process so as to not disrupt cash flow.

For **Portals**, the challenge becomes onboarding new customers and suppliers with limited domain expertise for every back-office process and system that can exist in a vertical with fragmented technology. Portals that fail to meet the onboarding expectations of their clients face losing them and the ongoing revenue stream associated with transaction fees.

The Pervasive Business Xchange™ Onboarding as a Service capabilities include:

- An onboarding team that can speak to both IT and business users
- Cloud-based user interfaces for users
- Modern communication and community capabilities for expediting onboarding and workflow resolution
- Pervasive adapter technology
- Custom validations



We are very excited about how **Pervasive Business Xchange** has streamlined our internal business processes. The very skilled oil and gas services team has smoothed out our onboarding process so much that we have been able to rapidly onboard several more trading partners, allowing us to receive payments faster and better optimize our cash flow.”

– Doug Hudson, Senior Project Leader, Lufkin Industries, Inc.

## About Pervasive Software

Pervasive Software provides agile data integration software and managed services that speeds the flow of data between applications and between organizations. Our robust technology addresses SaaS, SOA, and traditional integration modes for integration scenarios that span data warehouses, real-time application integration, and **B2B integration**.

## Contact Us

sales@pervasivebusinessxchange.com  
 +1-800-287-4383 (Main)  
 +1-800-701-8053 (BX Sales)  
 Follow Us on Twitter: **@PVSXchange**